

REGION FOCUS: WORLDWIDE

The Business Value of Epicor for Manufacturing

Interviewed manufacturing companies reported that Epicor ERP solutions provide **automation, integration, and flexibility** required to operate more efficiently and robustly. As a result, they **streamline manufacturing floor operations**, allowing them to **better respond to customer demand**, while capturing strong value in **higher net revenue, increased employee productivity levels, and lower operational costs**.

Key Results

14.2%
higher total revenue

373%
3-year ROI

9 months
payback period

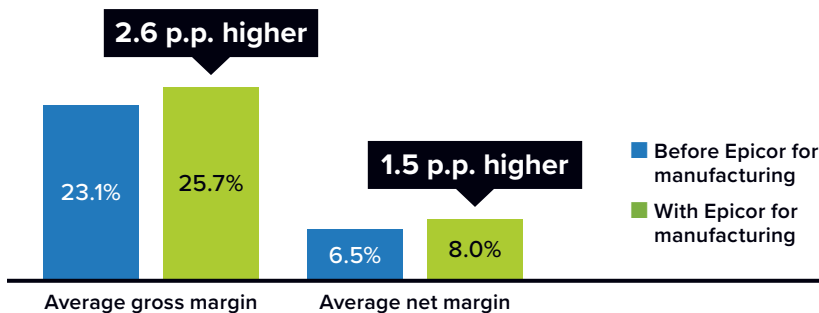
94%
of orders/products
delivered on time

CUSTOMER QUOTE:

“Epicor for Manufacturing makes it easy to standardize our production information so that way everything looks the same and our manufacturing teams know what to expect.”

Impact on Revenue and Margin

(Margin %)



- ↑ **\$7.14M** higher revenue per organization per year
- ↑ **2.6** percentage point increase in average gross margin
- ↑ **1.5** percentage point increase in average net margin

CUSTOMER QUOTE:

“If we were doing what we’re doing now without Epicor for Manufacturing, we would need another 100 people on our manufacturing team. ... Epicor has helped us keep track of what capacity our manufacturing teams have available.”

Operational Gains

- ↑ **34%** higher order volume
- ↑ **39%** more orders delivered on time
- ↓ **39%** fewer manufacturing errors
- ↑ **9%** higher productivity, floor manufacturing teams
- ↑ **12%** higher equipment use rate
- ↑ **63%** fewer unplanned outages/interruptions
- ↑ **90%** higher inventory automation rate
- ↑ **32%** higher productivity, finance teams