infor

How Possible Happens

Filling the “value void” with technology-driven productivity in industrial manufacturing

INDUSTRY REPORT

Contents

Let us show you **How Possible Happens**

The industrial manufacturing industry —like many others—is facing a "value void": This is the gap between the promise of impactful productivity from the new technologies organizations have invested in and what is so often delivered.

Industrial manufacturing organizations face complexity at every turn. There's increases in costs for energy, labor, and materials, coupled with supply chain disruptions, labor and skill shortages, and ever-changing political and regulatory demands. To balance these shifts with skyrocketing customer demands and the need to maximize profits and growth, organizations are looking for smarter, more efficient ways of working. While digital transformation initiatives offer the power to ease these pain points, the challenge for business leaders lies in wading through the wealth of possible solutions to forge the path to value creation.

To fully understand what this means for industrial manufacturing organizations, we've conducted our own global research survey. One of the largest of its kind, we interviewed over 3,600 respondents from 15 countries and seven industries, speaking to everyone from CEOs to enterprise software users.

This has uncovered exclusive insight from **500 global industrial manufacturers**, revealing what the most productive organizations in the industry are doing to drive core business velocity and close the value void.

"Organizations getting it right today are the ones looking around corners, predicting and anticipating what comes next, and proactively tackling opportunities and risks. They're building resilient strategies that deliver sustainable growth and use technologically optimized processes, cultural agility, and focused accountability for customers to differentiate and drive incremental transitions and sweeping transformations."

Dr Chris Brauer
Director of Innovation,
Institute of Management Studies at Goldsmiths, University of London, UK

In this report, you'll find detailed analysis of our research findings, the attributes that define the most productive industrial manufacturing organizations, a breakdown of key focus areas for the industrial manufacturing industry, and a focused exploration into actions you can take to unlock value.

Methodology

Our global research study was carried out in **May 2024** and featured **3,600 total respondents**—including Enterprise Solution software users—across seven industries, with 500 respondents at industrial manufacturing organizations.

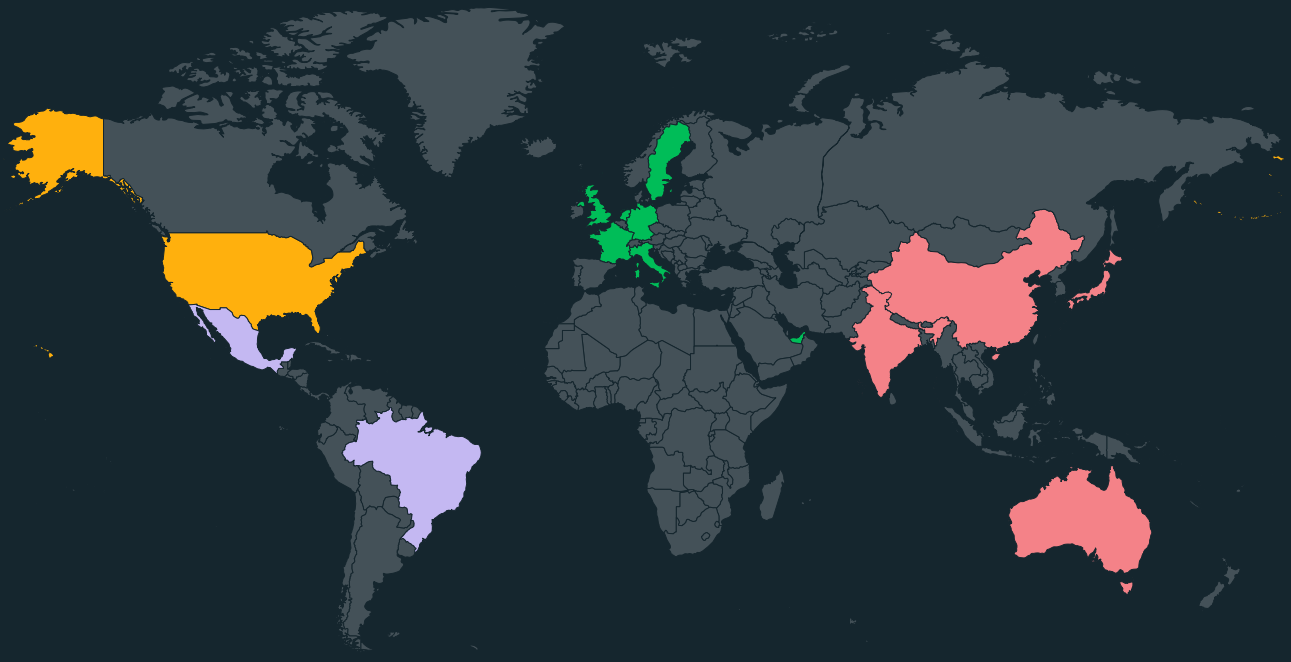
Industries:

- Industrial manufacturing
- Automotive
- Distribution
- Healthcare
- Food and beverage
- Fashion
- Hospitality

C-suite executives: CEOs, CIOs, CTOs, CFOs, COOs, CHROs, and other executive-level decision-makers for Enterprise Solution software

Users: Employees who work with Enterprise Solution software on a weekly basis

Regions:



- **North America:** USA
- **Latin America:** Mexico, Brazil
- **Europe and Middle East:** UK, Netherlands, Sweden Germany, France, Italy, UAE
- **Asia Pacific:** India, Japan, China, Singapore, Australia

Chapter 1

Exploring the rapid scale of pace in the industrial manufacturing industry

The groundbreaking power of digital transformation has been fully recognized in the industrial manufacturing industry, with this Forbes report suggesting that manufacturing leaders are now more focused than ever on balancing innovation, profitability, AI implementation, and productivity (Forbes, 2024).

Yet keeping pace with advanced manufacturing methods and Industry 4.0 technologies is no easy task. The knock-on effect of shifting market dynamics is that the space is changing faster than IT can keep up, increasing the pressure on effective technology investment. With the scale of pace greater than at any other period in history, there is now a time imperative: leaders must accurately assess the value of digital transformation initiatives to remain competitive—or risk getting left behind, with the potential to become irrelevant.

Considering the complexities of today's challenges, let's explore the key trends impacting the industrial manufacturing industry.

Increasing customer lifetime value

Lengthy sales cycles can make acquiring new customers expensive and time-consuming. What's more, customers now have a multitude of similar options from existing and new market entrants, so paying attention to service and support offerings is crucial in maintaining their loyalty. Without being able to tap into customer requirements and anticipate needs, organizations have difficulty optimizing customer touchpoints, exacerbating the extended timeline.

Industrial manufacturing customers are increasingly demanding faster delivery times, better after-sales support, and more competitive pricing. There's also the expectation for personalized solutions on a mass scale, sometimes requiring engineer-to-order and mass customization production operations. The drive to meet all of these needs means organizations must push beyond current capabilities—such as develop new products, extend or decrease product lifecycles, or manage against specific contracting arrangements—which is challenging without the right resources, data or insights.

Managing margins

Fluctuating commodity prices and workforce shortages have hindered sales growth, limiting an organization's ability to improve shareholder value, ROI, and EBITDA (EIU.com, 2024).

A significant money drain lies within how industrial manufacturing organizations operate—they require smarter ways of working and more efficient processes. When combined with the growing skills gap, rising costs for materials, energy, shipping, and compliance and reporting requirements, it becomes clear that the cost of levelling up their on-premise infrastructure doesn't always match the investment required.

Leaders must **accurately assess the value** of digital transformation initiatives to remain competitive—or risk getting left behind.

Improving agility

Geopolitical tensions and global instabilities—alongside unpredictable logistics and continuously changing regulations—are driving supply chain disruption, leaving many organizations unable to stay responsive to the rapid change. In fact, **in a recent Forbes survey**, improving manufacturing and supply chain visibility topped the list of business priorities for industrial manufacturing organizations (54%) (Forbes, 2024).

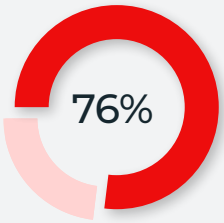
Poor visibility and collaboration across the supply chain means many organizations are left exposed. With increasing data volumes comes heightened complexity, making it difficult to surface actionable insights to help cope with disruption.

This lack of tangible information also means static supply chains are unable to plan for the longer term and adopt new strategies, potentially leading to diminishing performance.

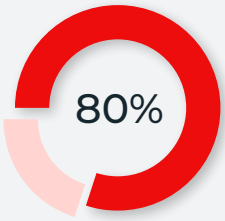
Complex headwinds from all directions means the stakes are high for industrial manufacturing organizations. Despite varying organizational pain points, they all share a similar ambition: to see **value creation**.

The path to progress

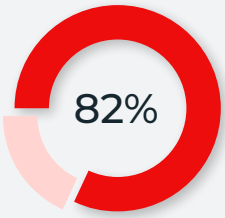
Our research found that industrial manufacturers **understand that technology is a way to unlock productivity, customer loyalty, and agility**—and therefore value—and are willing to invest in new solutions to succeed:



of industrial manufacturing organizations expect a productivity increase of 20% or more in the next three years as a result of investing in technology



of industrial manufacturing organizations expect to see an increase in investments in technology by 20% or more



of industrial manufacturing organizations agree that success in their industry will depend on use and adoptability of new technologies

According to this McKinsey article, awareness that technology centricity is no longer an alternative but an imperative that is growing, highlighting that organizations implementing a technology-centered operating model position themselves to reap considerable benefits (McKinsey, 2024). Although these findings align with our research results, the same article suggests that adoption of this model in the industrial sector has lagged behind non-industrial counterparts, with 15% vs 26% respectively.

This may be down to industrial manufacturing organizations failing to effectively prioritize digital transformation. They often hold biases towards physical machinery, treating underlying IT as a cost center instead of recognizing its strategic impact. The speed of change also plays a part in this mindset: it's one thing to understand that technology can close the value void, but it's another to embrace the upheaval of parting with legacy systems that are trusted but ultimately hold you back. Added to this is the cost of migrating to a new system, as well as the need to find a reliable vendor who makes the move worthwhile and efficient. Without digital transformation, organizations are unable to expand, acquire new capabilities, or quickly adopt innovative technologies, amplifying their struggle to respond to speed of market and further hampering efforts to unlock value.

For example, cloud adoption has been slower in industrial manufacturing than other industries (Forrester, 2024). Instead of moving to a cloud-based solution and implementing a centralized platform, organizations typically end up stitching together multiple disparate applications, resulting in a fragmented and fragile enterprise architecture.

Another reason for hesitation is that, although critical for success, digital transformation is not a one-size-fits-all approach. The right solution must be deployed in the right way to achieve value creation.

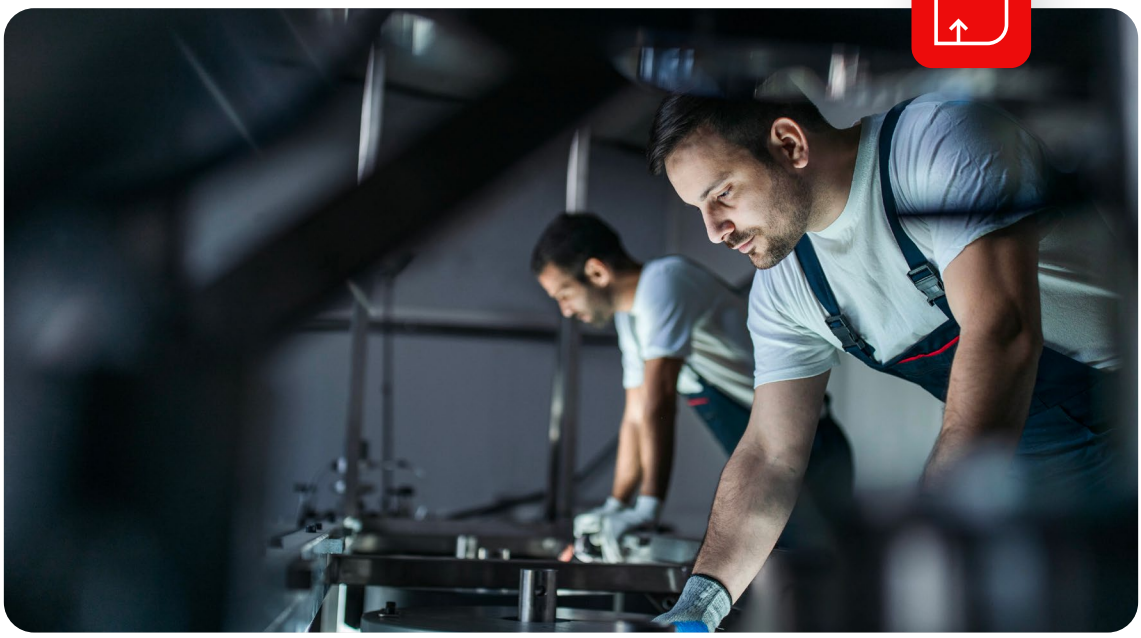
So, what does this technology transformation look like? What do the most productive industrial manufacturing organizations do with technology and innovation that sets them apart? And crucially, how do they unlock a productivity advantage that delivers both core business velocity and proof of value?

What do the most ‘productive’ companies look like?

Productivity in the context of our research is defined as a strategic tool to drive profits, increase shareholder value, and accelerate product innovation.

Our *most productive* industrial manufacturing organizations are defined by certain characteristics. Not only do they self-report as being more productive than others in their sector, but they have also experienced higher revenue growth over the last three years.

From our research, we’ve identified four core attributes of the most productive organizations and titled them **Vectors to Value**. These vectors are our anchor points, enabling us to explore how industrial manufacturing organizations can fill the value void through facilitating technology-driven productivity.



Chapter 2

Vectors to Value

Vectors to Value

The following **four vectors** describe our most productive organizations.

1 Processes and systems

They make bullet-proof processes a competitive advantage.

Processes are highly tuned and intelligent. Technology provides the visibility to identify and unlock optimization potential, while creating process resilience.

2 Agility and future-readiness

They're agile, adaptable, and future-ready.

Advanced technologies like GenAI, Robotic Process Automation (RPA), and Process Intelligence are used to de-risk and respond faster to the turbulent and unpredictable nature of the modern world—continually being able to pinpoint what's working and what isn't, optimizing existing investments, and always being ahead of the pack.

3 Culture of data

They're pushing boundaries through the power of data.

They've drawn on input from intelligence and automation to establish a comprehensive data foundation. This empowers their workforce with access to the right insights, at the right time, allowing them to innovate and unlock more value at every turn.

4 Customer focus

They're customer outcome obsessed.

Their success is defined by their customers' success; their revenue growth by their customers' revenue growth. They build customer feedback into every part of their organization, striving to anticipate their customers' needs and being accountable for their value realization.

Chapter 3

Unlocking a productivity advantage

In our research analysis, we found clear similarities across the most productive industrial manufacturing organizations. We aligned the top attributes to each vector, building a list of the most influential value drivers that contribute to each organization's productivity advantage.

Each attribute is defined by a data point. This percentage is the difference between the most and least productive organizations who are performing these individual attributes well—spotlighting where less productive companies should focus their efforts to emulate the highest performers in their industry.

Comparing industry data splits across each vector's relevant attributes has enabled us to build a picture of how organizations can harness their core business operations as a competitive differentiator.

1 Processes and systems

Organizations make bullet-proof processes a competitive advantage.

Process is at the center of everything your organization does. So, it makes sense that the most productive organizations have processes that are highly tuned and intelligent, leaning on technology to ensure seamless operations and to identify areas of improvement.

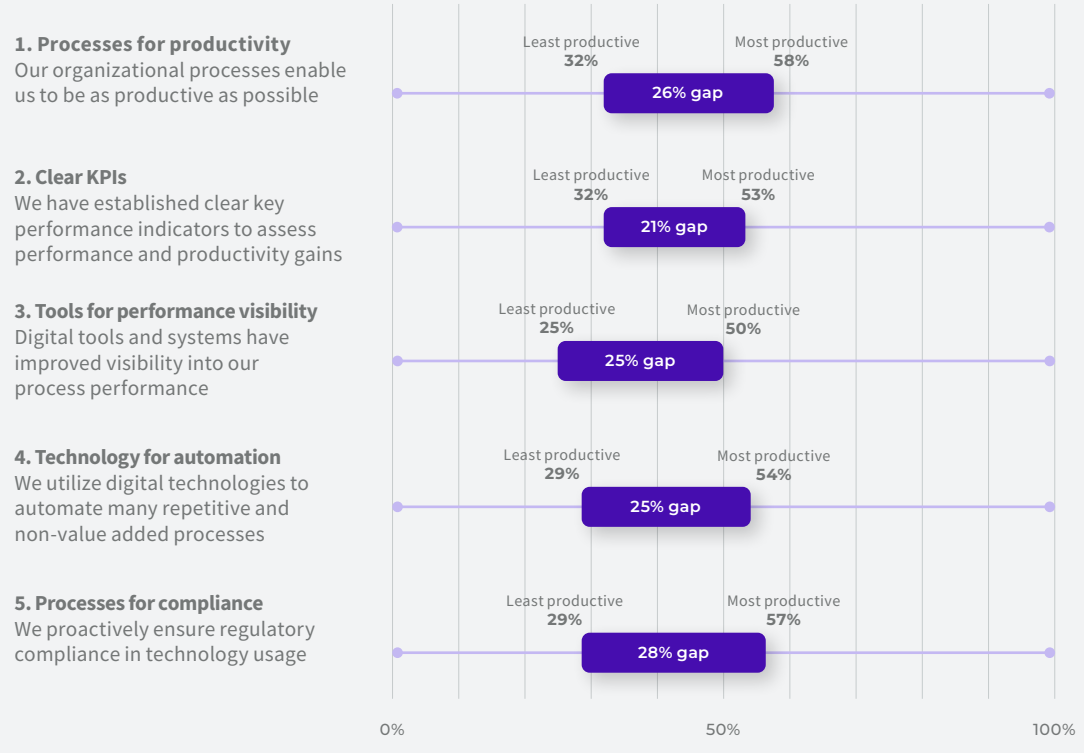
Research analysis

Comparing the most productive and least productive industrial manufacturing organizations, we've established the gap between them and identified a global average represented in the below percentages.

The following five attributes from our survey are aligned to this vector:

Processes and systems

This diagram takes the percentages of the most and least productive organizations who are performing these individual attributes well, and spotlights the difference between them. The bigger the gap, the greater the opportunity to drive performance and unlock value.



In our second attribute, **Clear KPIs**, APAC possesses the largest gap at 38.4% with EMEA coming in slightly smaller at 29.2%. One explanation for why manufacturers in the APAC region are less likely to set and measure KPI success metrics could be because they're already enjoying high growth in local markets.

The global average gap in performance for both the **Technology for automation** and **Tools for performance visibility** attributes is the same at 25.4%. However, North America scored a much higher gap for **Technology for automation** over **Tools for performance visibility** (29.1% vs 12.9%). This could be because automation frequently requires capital investment—something that is more accessible to organizations in the North America region.

EMEA's gap in performance was slightly less than the industrial manufacturing global average for attribute one, **Processes for productivity** (16.7% vs 26.3%). While in the attribute for **Processes for compliance**, it's evident that the most productive organizations are also looking at how their processes and tools can ensure their digitalization ambitions are compliant and safe, with a global average gap of 28.1%.

For industrial manufacturers wanting to increase their business productivity, assessing how they automate their processes can help to streamline operations across the entire supply chain.
One approach that can move the dial is to adopt process mining. This advanced technology helps identify bottlenecks, inefficiencies, and variations in production workflows by analyzing real-time data and forming the foundations for automating non-value-added tasks.

Beyond process mining, using a centralized software platform can also provide visibility into data from all areas of an organization, informing highly tuned, intelligent and efficient processes as a result. For example, access to a specialist supplier portal can provide real-time exchange of supply and demand orders, improving visibility and responsiveness while helping predict delays or disruption. It can also facilitate online collaboration among suppliers up and down the value chain, including logistics service providers, outside processors, and purchase parts suppliers.

Ultimately, the key to driving greater productivity is developing tried and tested processes that deliver predictable results while helping to lower risk—and of course, increasing time to value.

"Process mining uses actual data from internal organizational processes to shine a light on what's efficient versus what's inefficient. It allows, for example, benchmarking across order types, factories or geographies, and makes it easier to standardize on group best practice. The many small percentage increases across many processes can really add up to significant overall process improvement."

Andrew Kinder
Senior Vice President of Industry Strategy at Infor

2 Agility and future-readiness

They’re agile, adaptable, and future-ready.

A key component to value creation is the ability to weather all storms. As the turbulent and unpredictable modern world delivers disruption at every turn, the most productive organizations are relying on advanced technology—such as GenAI, RPA, and Augmented Intelligence—to keep them steady.

Research analysis

Comparing the most productive and least productive industrial manufacturing organizations, we’ve established the gap between them and identified a global average represented in the below percentages.

The following five attributes from our survey are aligned to this vector:

Agility and future-readiness

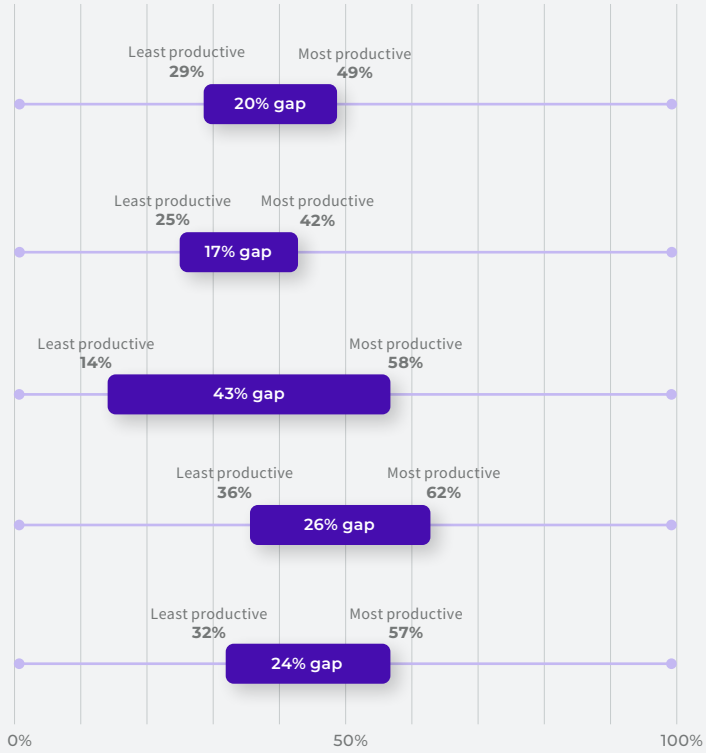
1. Technology for predictive intelligence
Our use of advanced technologies helps us predict events so that we can take early action

2. Technology for automation
Advanced technologies are automating decision-making in critical business functions

3. Technology for innovation
We leverage digital technologies for faster product innovation

4. Talent for innovation
We invest in training and upskilling our employees to accommodate new working methodologies

5. Disruption preparation
Our organization is well-prepared to mitigate disruptions



For attribute one, **Technology for predictive intelligence**, the APAC region had the highest percentage gap in performance with a score of 34.4%. For organizations wanting to get ahead, maturity in investment for deploying the right advanced technologies is critical in supporting predictive intelligence.

The most productive industrial manufacturing organizations clearly recognize the importance of leveraging digital technologies for faster product innovation in our **Technologies for product innovation** attribute, with EMEA scoring a slightly higher percentage gap in performance than the (already high) industrial manufacturing global average (45.8% vs 43.2%). This increased focus is likely due to the highly competitive nature of the market, combined with the squeeze on resources and margins. Our research also shows that the most productive organizations are taking several steps to prepare for the future. With a global average gap of 24.5% for attribute five, **Disruption preparation**, highlights that these organizations are taking a preventative approach to any potential disruptions to supply chain efficiency. Instability triggered by events such as Brexit or the global Covid-19 pandemic have led to manufacturers experiencing increased supply chain disruption, highlighting the critical need for preventative measures.

Beyond operations, they're also looking at their talent. Our **Talent for innovation** and **Technology for automation** attributes show that the most productive organizations are prioritizing how they can invest in their technology and workforce to ensure they're future-ready—with global average scores of 26.2% and 16.6% respectively.

Investing in product innovation and variation is a sure-fire way to **drive value**.

Manufacturers typically struggle to attract and retain the right talent—especially as with more advanced automation technologies, the skill base is getting higher. Smart systems can help combat this talent gap by automating non-value added repetitive tasks to increase worker productivity, or by using AI or ML to support stronger decision making.

Investing in product innovation and variation is a sure-fire way to drive value. Delivering successful products to the market faster helps industrial manufacturing organizations to differentiate, improving customer satisfaction to grow market share. Integrating product lifecycle management (PLM) capabilities to collect data and surface trends leverages both ERP and engineering sources, enabling stakeholders from across the organization to seamlessly engage with data and processes. Meanwhile, shortening product development time with PLM closes the loop between engineering, manufacturing and the customer by providing an accessible digital thread.

Plus, technologies such as digital automation can significantly move the dial. Yet the focus should be on back-end automation; while removing front-end manual processes can help drive improvements and generate valuable data, it doesn't provide the full scope of benefits. Having the ability to tailor digital automation capabilities to solve complex needs can help industrial manufacturing organizations minimize unplanned downtime, extend equipment life, and optimize maintenance schedules, leading to increased agility as a result. Plus, it enables manufacturers to meet regulatory compliance around emissions, safety standards, and security.

Transforming business agility

Oberg is a family-owned organization specializing in contract manufacturing. Due to the quotation-based, customized nature of their offering, they needed a way to gain full visibility into operations to maintain their excellent delivery performance (Infor, 2024).

By implementing an industry-specific ERP, they now have the tools to accurately measure capacity, enabling them to undertake complex advance planning to fulfil larger numbers of orders. The team specifically chose a cloud-based solution to stay agile, quoting a need to adapt to evolving business needs.

Plus, through increasing visibility into scheduling, the team have also greatly improved the customer experience. With a more abstract offering than a tangible product, being able to offer accurate timelines and meet customer expectations goes a very long way.

3 Culture of data

They're pushing boundaries through the power of data.

Best data practices are arguably the foundation of all successful decision-making. The highest performing organizations activate their data in more insightful ways in their core business operations, enabling them to innovate and unlock value at every turn.

Research analysis

Comparing the most productive and least productive industrial manufacturing organizations, we've established the gap between them and identified a global average represented in the below percentages.

The following six attributes from our survey are aligned to this vector:

Culture of data

1. Cultural appetite for innovation
Our organizational culture embraces technological advancements

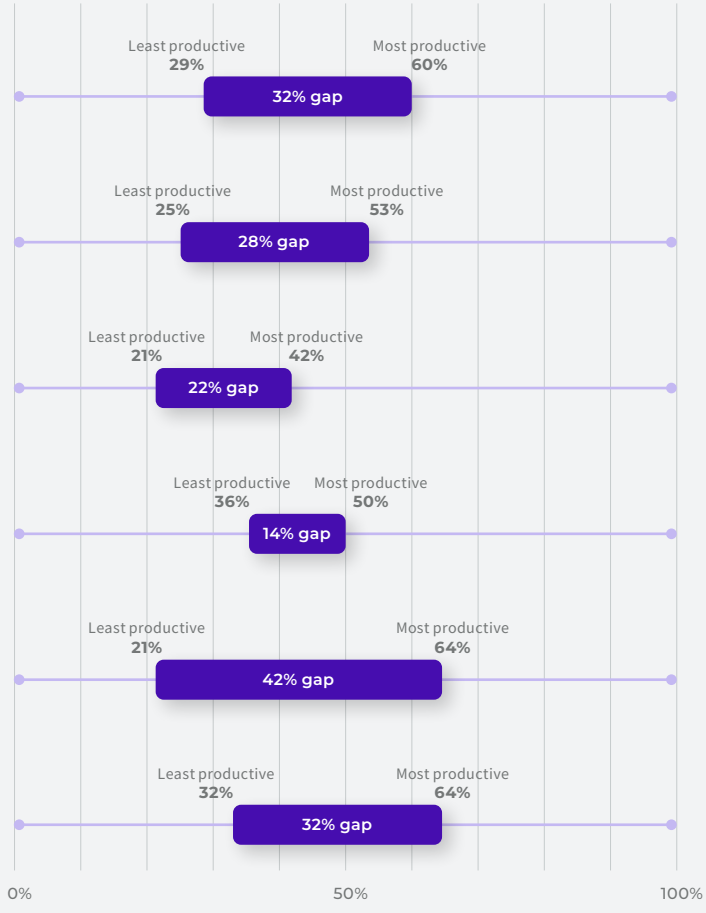
2. Technology for innovation
We utilize advanced modelling technologies for rapid prototyping in product innovation.

3. Data visibility for smarter decisions
Our employees are well equipped to make data-driven decisions

4. Technology for predictive intelligence
We use data to predict future demands

5. Data analysis for increased productivity
We leverage data and analysis to improve the way we work and product(s) we offer

6. Data insights for better-informed decisions
We have access to relevant data to help inform better decision-making

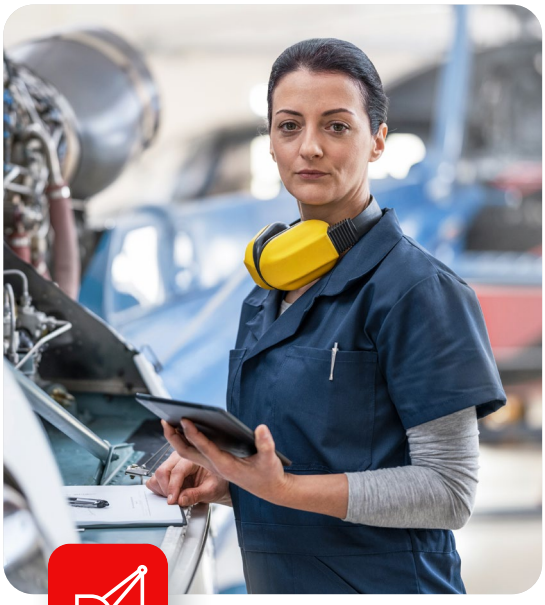


Our research suggests the most productive industrial manufacturing organizations lean towards embracing technological advancements, with North America scoring a percentage gap in performance of 26.4% and APAC hitting slightly higher at 32% for attribute one, **Cultural appetite for innovation**. For attribute three, **Data visibility for smarter decisions**, North America scores a percentage gap of 15.6% vs APAC's 28.2%, demonstrating a greater opportunity for APAC to increase data visibility to inform more effective decision-making. Meanwhile, the percentage gaps were fairly homogenous for our **Technology for innovation** attribute, ranging from 20.8% to 29.1% across all three regions—suggesting organizations are closely aligned on leveraging advanced technologies to innovate their products.

A huge global average gap in performance of 42.3% for our fifth attribute, **Data analysis for increased productivity**, implies that organizations looking to drive business productivity can maximize the use of data insights to streamline their operations and enhance their products—highlighting a critical opportunity for manufacturers to move the dial. In our **Technology for predictive intelligence** attribute, North America scored a larger gap in performance than the global average (21% vs 13.9%) suggesting that the most productive organizations in this region have fully leveraged more basic forms of planning, turning to new methods to stay competitive.

Moving away from using disparate spreadsheets and towards a single source of truth is the first step to building a culture of data. With fully integrated automation—using technology such as machine learning (M-L), robotic process automation (RPA), and artificial intelligence (AI) —organizations can connect teams and applications across their entire company, automate manual processes, and deliver analytics and insights to inform smarter, more efficient decision-making. For example, access to real-time inventory data helps accurately forecast demand, reducing both shortages and overstock to help optimize inventory levels. This centralized approach results in reduced IT complexities, greater flexibility, and simplified processes.

A manufacturing execution system (MES) can be used to control the execution and collection of real-time data, equipping teams with the know-how to improve equipment uptime and increase output. And implementing a solution that equips employees with a dedicated mobile application to receive these real-time updates enables them to respond immediately, improving agility as a result.



4 Customer focus

They're customer outcome obsessed.

Thinking beyond their own success to their customers' is second nature to our high-performing organizations.

Customer feedback informs every decision, and they use it to shape their services to ensure customer needs are met.

Research analysis

Comparing the most productive and least productive industrial manufacturing organizations, we've established the gap between them and identified a global average represented in the below percentages.

The following four attributes from our survey are aligned to this vector:

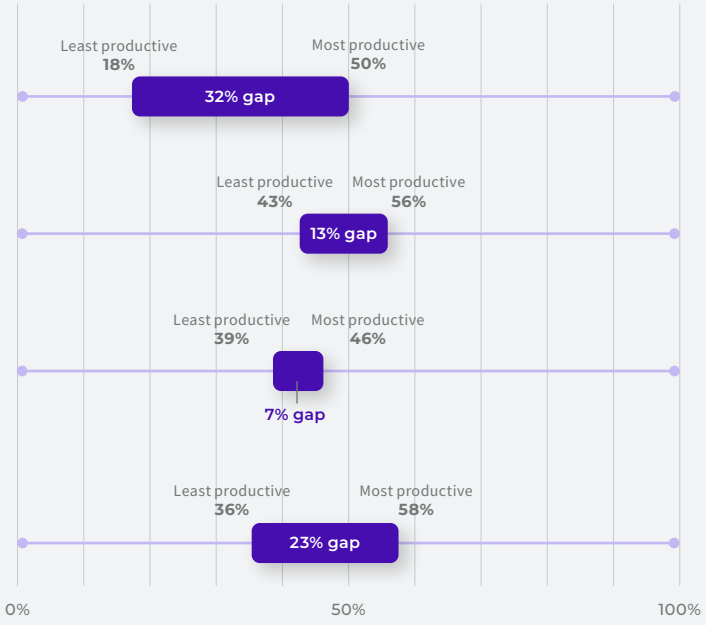
Culture of data

1. Cultural appetite for innovation
We have a dedicated innovation unit

2. Feedback integration
We integrate customer feedback and insights into our product innovation processes

3. Customer-usage insight
Smart technologies are embedded in our products and services to better understand how they are used

4. Talent to meet demand
We have access to an adequate pool of skilled people to meet market demands



To keep up with their most productive competitors, industrial manufacturing organizations in North America should look to champion a dedicated innovation unit—as the region's large percentage gap in performance of 37.5% demonstrates in our **Cultural appetite for innovation**. Meanwhile, the APAC region demonstrates a focus on integrating customer feedback into processes in our **Feedback integration** attribute with a percentage gap of 25.9%, alongside a similarly high gap of 24.2% for our **Customer-usage insight** around embedded technologies—suggesting that the most productive organizations in the region drive greater performance by creating a customer-driven culture.

Our final attribute, **Talent to meet demand**, demonstrates that the most productive organizations also ensure they have the workforce necessary to maintain a customer focus. With a gap of 22.7%, the global average highlights that the most productive organizations are making training, upskilling, and hiring new talent a priority when looking for opportunities to meet customer demands.

Maximizing customer lifetime value is a critical component of value creation for industrial manufacturing organizations. Technology can play an important part in building and maintaining long-term relationships and loyalty, such as ensuring quality and on-time delivery through the use of predictive analytics for equipment to preempt issues, ensuring operational efficiency and reducing downtime. Offering personalized solutions—such as adapting industrial equipment to fit unique production requirements, individually or on a mass production level —is also a key driver, alongside providing cross-functional product lifestyle management that helps accelerate the development of new products and drives improvements to after sales support.

Ultimately, one of the most successful ways to both retain customers and attract new ones is to offer them services they can't get elsewhere. With solutions such as a Configure, Price, Quote (CPQ), customers can see an organization's products and trial and configure different specifications before ordering. This streamlines the process, eliminates risk of error, provides a compelling buying experience, and ultimately enhances customer lifetime value.

"Today's industrial manufacturers face unprecedented complexity in their operations, from supply chain vulnerabilities to escalating costs and evolving customer expectations. While digital transformation offers promising solutions, the key to success lies in taking a measured, strategic approach to technology adoption.

Cloud technology can help manufacturers create more resilient and agile operations through real-time visibility, predictive analytics, and integrated systems that connect the shop floor to the top floor. By leveraging cloud-based solutions, manufacturers can optimize production processes, reduce downtime through predictive maintenance, and respond more quickly to market changes."

Govind Sundararajan
Worldwide Leader, Industrial Business at Amazon Web Services (AWS)

Chapter 4

Partnering to close the “value void”

True value lies at the heart of an organization: directly at the intersection of industry-specific operational *processes, people*, and the *products* made. And to really maximize unique potential, organizations need a technology partner that fully understands all three. This is where Infor's capabilities can position industrial manufacturing organizations for success.

Infor's CloudSuites for industrial manufacturing support manufacturers of all sizes and complexities. We develop complete solutions for our focus industries. Infor's mission-critical enterprise applications and services are designed to deliver sustainable operational advantages with security and faster time to value.

Over 2,500 industrial manufacturing customers across multiple sub-verticals rely on Infor to help achieve their business goals. As a Koch company, our financial strength, ownership structure, and long-term view empower us to foster enduring, mutually beneficial relationships with our customers.

Whether you are an equipment, electricals, plastics, medical devices, or ship building manufacturer, Infor CloudSuites enable industrial manufacturing organizations to leverage robust industry solutions with the highest performance and resiliency. Rapidly deployable, it delivers a fast and significant return on investment, speeding time to value and quickly scaling to support your business growth, in turn allowing you to invest in more strategic initiatives.

Industrial manufacturing expertise built in

Our purpose-built solutions are designed by people with extensive experience working in industrial manufacturing.

Future-proof innovation

Cloud-native platform allows for limitless innovation, with always-on cloud service providing automatic access to the latest upgrades with no agonizing wait times.

Higher value, lower risk

Pre-configured industry processes enable lightning-fast adoption focused on agility, profitability, and velocity, helping drive more value at a quicker pace.

Act now to unlock a competitive advantage

Industrial manufacturing organizations are on the cusp of an unprecedented technological revolution that can deliver huge business agility to drive productivity and efficiency gains—thanks to automation and AI tools built specifically for their needs. This will allow them to unlock value streams and tangibly impact revenue growth.

Although finding the right path is far from straightforward, organizations should feel empowered by the availability of effective solutions—they just need to deploy the right one in the right way. Implementing technology aligned to specific industrial manufacturing use cases and processes can unlock a significant productivity advantage, and ultimately lead to value creation.

As discussed throughout this report, there are four key areas in which industrial manufacturing organizations should focus their attention to reap commercial gains: building bullet-proof processes, becoming more agile and future-ready, embracing the power of data, and creating a customer-obsessed culture.

Through collaboration with the right partner, industrial manufacturing organizations can access tailored digital strategies underpinned by a wealth of industry-specific experience. By working with a trusted technology partner such as Infor, industrial manufacturing organizations can access specialized ERP solutions that deliver high value at a low risk. With the addition of tools and customer services to provide on-hand support, organizations are putting themselves on the path to progress—and positioning themselves with competitive advantage.

For industrial manufacturing organizations wanting to grow, gain a competitive advantage, and find long-term success, investing in the right technology that unlocks an agile future is the essential next step.

This is how industrial manufacturing organizations can close the value void.

This is how possible happens.

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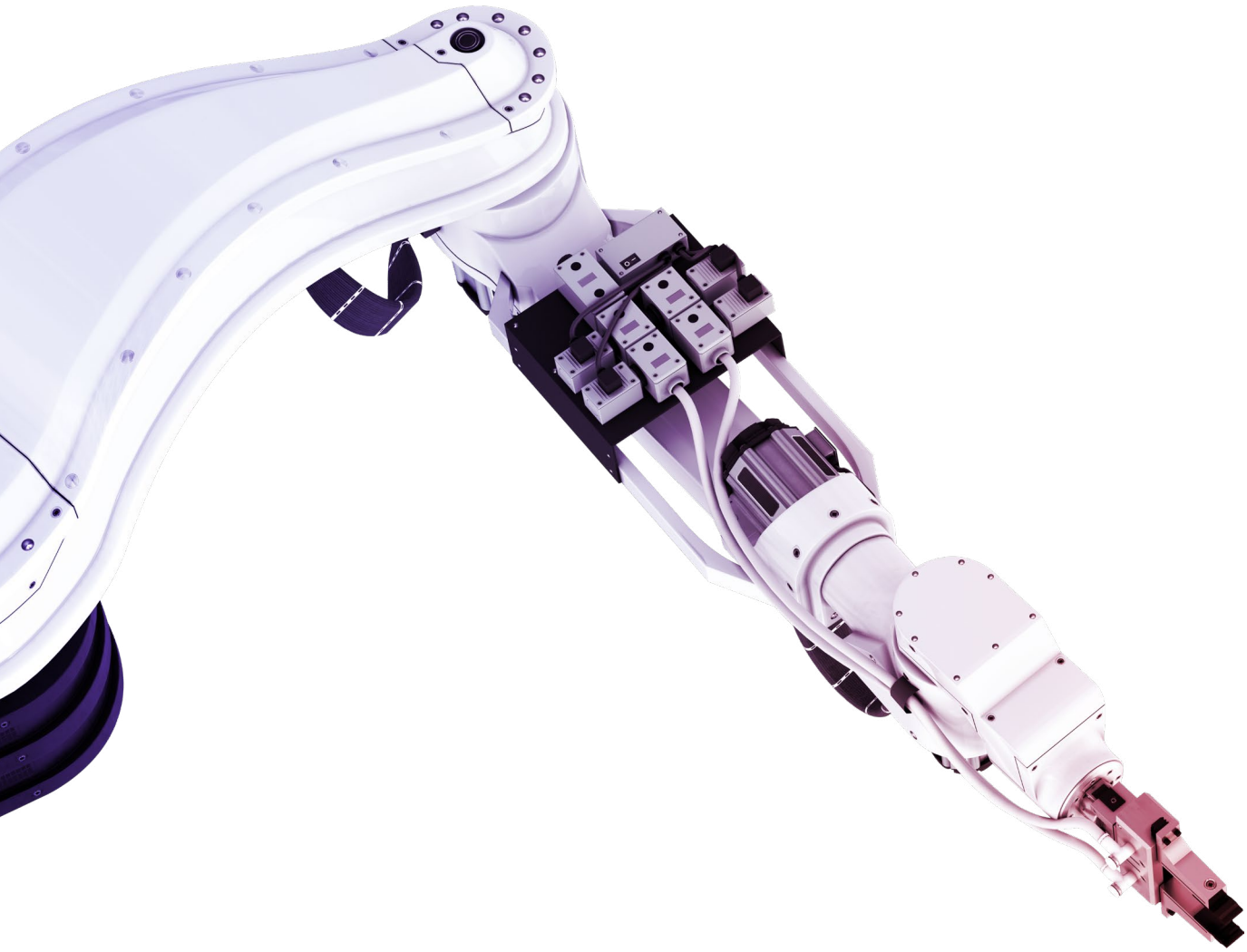

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